

Wrap-Up Post Information Sheet

After you have finished your virtual experience, it is important to take a few minutes to assess how everything went with your customer, and, in addition, how you did on the company side of the experience. The following questions will help you in discovering all of this.

Were you able to make a sale during the virtual experience? Why or why not?

When are you planning to reconnect with your customer again?

What adjustments, if any, do you need to make next time to help drive sales more?

What went really well?

Did the technology work as planned?

Use the following spaces to create company-specific questions.